

LIFE SCIENCES GROUP





INNOVATING

Comprehensive Real Estate Solutions for the Pharmaceutical, Biotechnology, Life Sciences and Medical Device Industries

Rapid advancements and ongoing global real estate interests in the pharmaceutical, biotechnology, life sciences and medical device industries have brought about dramatic changes in how business is conducted. With the time, energy and money required to meet speed-to-market demands, critical administrative tasks such as real estate, accounting and human resources are secondary to many firms' core competencies.

The professionals that make up CB Richard Ellis' Life Sciences Group have a deep, nuanced understanding of the challenges life sciences companies face, and partner closely with our clients to offer them expert solutions to their real estate challenges. Life Sciences Group members are located in all major life sciences markets across the globe and immersed in every significant life science concentration. They leverage their industry expertise to deliver unparalleled service and solutions for every real estate need, enabling our clients to concentrate on assessing their business and serving their customers.

Best-in-Class Processes that Evolve to Meet Industry Needs

Our Life Sciences Group's expertise extends to the following areas:

- Biotechnology
- Chemical, Biological and Analytical Research and Development Facilities
- Pharmaceutical Distribution and Manufacturing Facilities
- Medical Device Manufacturing Facilities

Backed by CB Richard Ellis' robust resources, strength and integrated service delivery platform, the Life Sciences Group offers solutions that address virtually all real estate-related needs for owners and occupiers. Our best-in-class services include:

Owner Representation

- Sale/lease of existing facilities
- Sale/leaseback transactions
- Valuation studies
- Property management services
- Project management services
- Land acquisitions
- Property valuations
- Consulting services
- Economic/community development negotiations

Tenant/Purchaser Representation

- Consistent delivery of lowest cost occupancy solutions
- Build-to-suit transaction services
- Facilities management services
- Strategic planning and consulting
- Multi-market transaction management services
- Corporate real estate financing
- Municipal and state incentive negotiations
- Expert advice on land use provisions, tax issues and other local business conditions
- Access to national market data for comparative studies
- Lease versus buy analysis
- Comprehensive property availability studies

Our professionals maintain strong relationships with developers and owners specializing in life science facilities. This is essential in an environment where perpetual demand for space outpaces the existing inventory of usable properties. The complete Life Sciences Group platform is offered on a local, national and global scale with the seamless integration and unmatched accountability that only CB Richard Ellis can provide.



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www.cbre.com/lifesciences

